



2016 ANNUAL REPORT



Our Mission

To connect people to the natural world, sustainable agricultural practices, and the cultural heritage of their local watershed through education, stewardship, and advocacy.



Dear Friends,

I believe in the power of our programs to spark change and transform communities. This year, the Alice Ferguson Foundation coordinated the 28th Annual Potomac River Watershed Cleanup that collected more than 330,000 pounds of trash at 265 sites throughout the watershed in Maryland, the District of Columbia, Virginia and West Virginia. We welcomed more than 3,800 schoolchildren to Hard Bargain Farm and 6,000 more to their local and national parks for science and environmental field studies. Students and adults alike came away from our programs with a greater appreciation for the watershed they live in and the delicate yet poignantly resilient environment that surrounds them.

This year is also the first full year of using our new Living Building Challenge education center, The Morris & Gwendolyn Cafritz Foundation Environmental Center, which has a net-zero energy, water and carbon footprint, and regenerates the surrounding environment.

But there is so much more to be done.

The passion I see every day reaffirms my commitment to our work. Each trip, outreach effort, and hands-on activity is a call to action and a declaration about the difference we all can make in our homes, schools and communities.

And so on that note, I am honored to share the many exciting things we have accomplished in 2016, and my enthusiasm for the future as we continue championing our mission to provide a direct and lasting impact in our community – in the way we teach our children, and for the world we leave behind.

With gratitude,

Lori Arguelles
Executive Director

Board of Directors

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Executive Director

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Alice Ferguson Foundation

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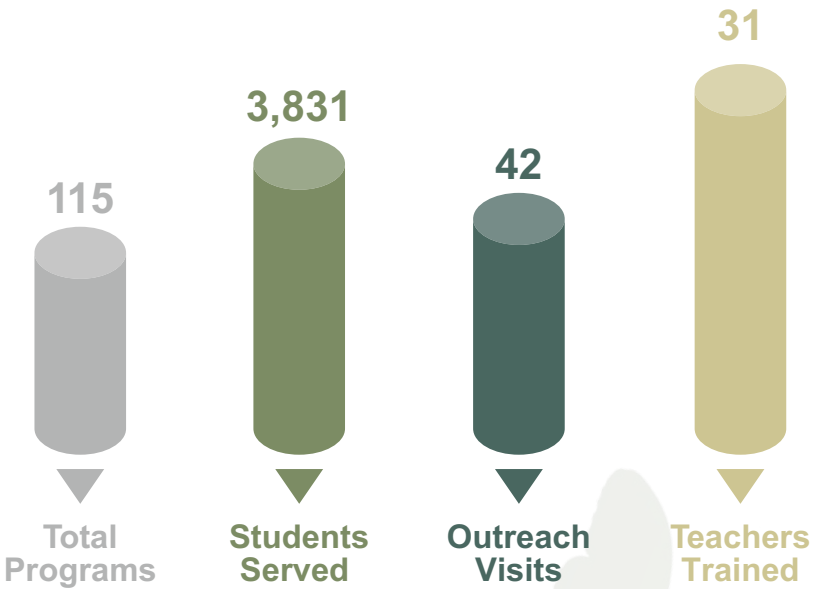


Engaging Students

Today, the Alice Ferguson Foundation serves nearly 4,000 elementary school students through day-long and overnight environmental and agricultural field studies at our Hard Bargain Farm education campus, and an additional 6,000 students in national and state parks throughout the metropolitan Washington, D.C. area through the Bridging The Watershed program. Scores of teachers are trained in outdoor environmental curricula each year. Students engage with the outdoors both academically and in a deeply personal way. These programs help youth build personal connections to the natural world, paving the way for strong, lifelong civic engagement and environmental stewardship.

Hard Bargain Farm

- Developed a new Stormwater Curriculum to teach students about water runoff, erosion and the connection between streets and streams.
- Created three new modules for education programs for homeschooled students.
- Provided teachers with outdoor experiences at the *2016 Summer Science Institute*. Teachers had the opportunity to acquire skills and lesson planning tools they then brought back to their classrooms and students.



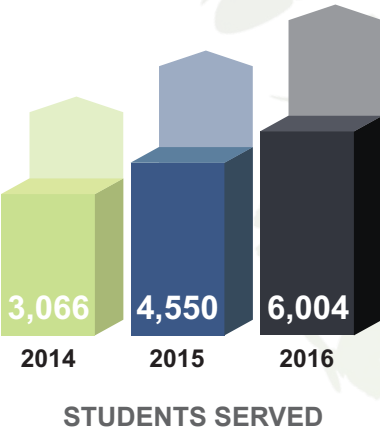
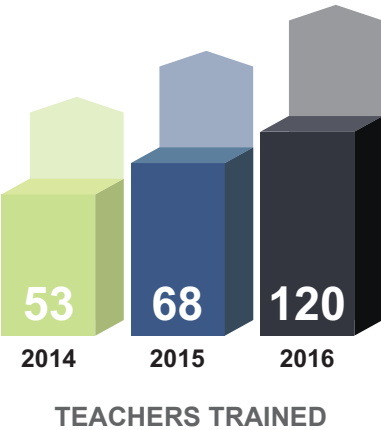
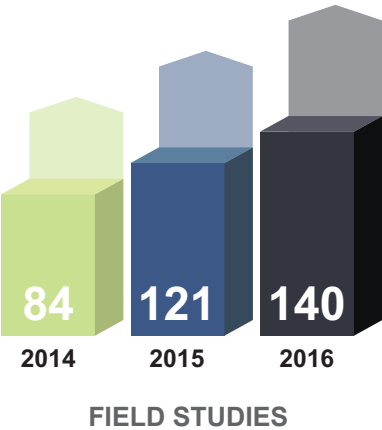
Bridging the Watershed



In conjunction with our partners at the National Park Service, implemented a new 4th grade program to serve an additional 1,236 students at Manassas and Prince William Forest Parks



We created a new educational curriculum, The Battle to Save Water Quality, to teach students and teachers about best management practices of farming and water quality analysis at National Park Service's Monocacy National Battlefield.



Transforming Communities

Trash Free Potomac River Watershed Initiative

In 2016, more than 9,000 volunteers came out to collect trash in their neighborhoods, communities and waterways as part of the **28th Annual Potomac River Watershed Cleanup** - and the results speak for themselves. During the month of April, volunteers collected 330,000 pounds of trash at 265 sites throughout the watershed in Maryland, the District of Columbia, Virginia and West Virginia.



Serving students and communities across the Potomac River Watershed Region through outreach, events, campaigns, learning experiences, and more.

28th Annual Potomac River Watershed Cleanup

- **9,400** volunteers
- **265** cleanup sites
- **4** states
- **334,952** pounds of trash

In 2016, 500 students participated in the *Trash Free Schools* program!

From Advocacy to Transformation...
In 2016, we saw a number of great successes driven directly by communities coming together for change.



Engage

Nearly 200 elected officials, business leaders, and community activists came together for the 2016 annual Trash Summit, *Transforming Communities: Trash-Free Solutions for Healthy Lives, Clean Land, and Safe Water*.



Empower

The Alice Fergsuon Foundation continues to provide watershed education initiatives like *Trash Free Schools* and *Trash Free Classrooms* in giving the next generation the tools to make a green difference in their community.



Transform

Leader from the District of Columbia, Montgomery County and Prince George's County signed the *Anacostia River Accord*, a document of agreement that grew out of commitments made during the 2016 Trash Summit.

2016 POLICY VICTORIES

- **July 2016:** Prince George's County Styrofoam Ban
- **January 2016:** D.C. Styrofoam Ban
- **October 2016:** Anacostia River Accord



In 2017, The Alice Ferguson Foundation will undertake a major renovation of the historic buildings on the farm, with the help of the State of Maryland and individual Foundation supporters.

Honoring the Past

Alice Ferguson was a dynamic, creative artist who trained as a painter at the Corcoran School of Art in Washington, D.C. When Alice and Henry Ferguson bought Hard Bargain Farm in 1922, little did they imagine that it would become a place where children from the Washington, D.C. metropolitan area would come to learn about the environment, agriculture and history.

The Alice Ferguson Foundation continues a robust tradition of art, theater, and cultural heritage through summer concerts and plays, annual public events, and community activities.



Theater

The all-volunteer theater troupe, *Hard Bargain Players*, welcomed more than 600 audience members into the Foundation's outdoor amphitheater for the 2016 theater season, with shows like *The Brothers Grimm Spectaculathon*, *Radio Golf* and *The Birds*.



Concerts

The year's *Concert in the Woods* series provided a variety of music offerings, including a Blues Night, with top bluesmen of the Washington, D.C. area music scene, *Mark Wenner's Blues Warriors*, and indie-folk-pop with *Lynn Hollyfield & Friends*.



Festivals

Each year, events like *Spring Farm Festival* and *Oktoberfest* are community staples and a great opportunity for neighbors and friends to visit the farm. And this year was no different, as we opened the doors to celebrate the seasons, nature, and the great fun that can be had on the farm.



The Morris & Gwendolyn Cafritz Foundation Environmental Center

Constructed to meet the Living Building Challenge™ (LBC), **The Morris & Gwendolyn Cafritz Foundation Environmental Center** is one of the greenest, most energy efficient structures in the world. The Center has been designed to meet a set of standards for environmentally responsible building design, construction, operation, and maintenance that surpass even those of LEED® (Leadership in Energy and Environmental Design) certification. The building makes use of the earth, wind, sun, and rain, utilizing geothermal and solar energy for heating and cooling, treating waste water and storm water on site, and reusing grey water for landscape irrigation.

First opened on October 23, 2015, this education center has successfully undergone more than a year of rigorous testing to prove that it operates at net-zero energy and net-zero water use for a full year and meets a number of other environmental and social criteria.

Thousands of students from around the Washington, D.C. metropolitan area use the Center each year as part of a world-

class hands-on science and environmental curriculum. The Center is built to educate, inspire, and demonstrate how materials, building design, and technology can radically change the way we live in and interact with the environment. This net-zero energy and water, carbon neutral, structure constructed using non-toxic, non-polluting materials represents a lasting commitment to environmental stewardship.



Living Building Highlights

Achieved the highest LEED score ever for a commercial building in Maryland

Generated more energy in 2016 than it used

Full year of successful testing to meet LBC water and energy goals

Constructed using non-toxic materials

Community of Support

Aaron & Bonnie Ackley
Catherine & Marcel Aillery
Martha Ainsworth
Matthew Alcide
Allison Alexander
Mark Allen & Colleen Whelan
Montez Anderson
Beverly & Ronald Anderson
Ben Arbutiski
& Marguerite O'Rourke
Lori Arguelles & John Cox
Othelia Ashley
David Baker
Ruth Bandler
Estelita Baniqued
Richard Baptiste
Lydia & Richard Barbour
Agatha Barclay
Benjamin Barksdale
Ginger & Jerry Barron
Cathy & Ed Bender
Barbara Benfield
Curtis Bennet
Rita Bergman & Nan Fremont
Deborah & Jan Biesiadecki
Cheri Brown
Marney Bruce
Carol Burbank
Bridget Burke
Margaret Burks
Vincent Burrano
Emmy Cameron
Kelli Canada
Ayanna Castro
Anthony Chatwin
Lloyd Chesley

Robert Christensen
Cherilyn & Ludwig Cibelli
Kate Clark
Ellen S. Cline
Fran Cohen
Traci Confer
Connie & Jim Cornelsen
Mary Cortina
William & Elise Couper
Marc S. Cruz
Stephanie Curry
Sara & Zanes Cypress
Judith Davis
Rathna Davuluri
Brian Degen
Margaret & Joseph DeStefanis
John Dillon
Henry DiLorenzo
Laura Dinerman
Carol & Daniel Donohue
Mary & Fred Downs
Hildegard & John Droter
Charlene Dukes
JoAnn & John Dullahan
Megan Dunn
Norma & Robert Edwards
Susan & Bert Edwards
David Elfin
Elissa Gordon
& William Oshinsky
Nicole Emmison
John Enterline
Diane Epperson
& Keith Roberts
Heather Errigo
Nancy & Jim Estepp

Alexandra & Jon Evans
Alan & Barbara Evans
Richard Falcone
Diane & Robert Farfalla
Adrienne & Jennifer Farfalla
Leslie Fazio
Dave Feldman
Lisa Feldt
James Finger
David Finkbeiner
Jeannette Finkbeiner
Maritza Castro
& Robert Fisher
Karin & Peter Fontneau
Laura & John Ford
Mandie & Mike Foster
Debra & Stephen Foster
Kris Froze
Tom Fry
Catherine Gage
& Steven Metalitz
Laura & Michael Galbreath
Laura Garber
Crystal Garcia
George M. Garner
Diane Garrison
Nancy Gasparovic
George Gazarek
Jane Geltner
Clifford George
Peter Gerstenberger
Karen & Jim Gesl
Dannielle Glaros
Sabrina Goetz
Anita & Carlos Gonzales, Jr.
Janet Gayle Lumpkins
& Sharon Grabner
Heidi Graham
Donna Gray
Debra Green
Arianna Griffin
Katherine & Kevin Gronberg
Nathan Gross
Kara Gruszewski
Wes Guckert

Ann Burkholder
& Scott Gudes
Carol Hannaford
Siobhan & Steven Hannes
Benjamin Handsford
Rhonda Hanson
Kim Harb
Stephany Watson Smith Harper
Deborah Harrington
Donna & Douglas Harris
Diane & Abe Haspel
Josie & Daniel Haspel
Monty Hawkins
Deborah Hayden
Michelle Haywood
Ashlea Hedlund
Jene Herbert
Michael Herman
Barbara Wien
& Robert Herman
Kristen Cibelli-Hibben
& Kent Hibben
Matthew Hill
Michelle Hill
Tony Hill
Alice & Donald Hirschfeld
Denise & John Hofbauer
Barbara Holder
Lynn & John Hollyfield
Bill Holman
Daniel Holton
Kathleen & Charles Howland
Mary & Robert M. Huffman
Tim Hughes
Elizabeth & Kristen Hunter
Alice & Marc Imlay
Dan Jackson
& Mathann Purvis
Tara Johnson
Jeff Jones
Erin Josephitis
Julene Joy
Amy Kaminski
Brian Kane
Margery Kashman

Samantha & Dan Katz
Rachel Kaufman
Deborah Kim
Rose & Steve Kim
Kim & Doug Knox
Laura Knox
Dave Koch
Anna Katharina Kohl
Lydia & Skip Kovacs
Mildred & Harry Kriemelmeyer
Arthur Krueger
Margery & James LaMar
Barbara & John Lamme
Gigi & Tom Lantz
Stephanie Lavey
Carolyn LeCrone
Emily Leedy
Janet & William Legg
Michael Lester
Judith & Michael Leventhal
John Lewter
Laura Lieberman
Mary & Reuben F. Lilly, Jr.
Lisa Lindgren
Laura King
& Samuel Litzinger
Barbara & Paul Livingston
Eric & Sylvia Livingston
Bryan Logan
Andrew Love
Deanna & Art Lutz
Carol & Edward Macauley
John Maleri
Pearl Marks
Elizabeth Ann Martin
Juan Martinez
Matthew Mason
Sarah & William Mayhew
Linda McConnell
Gina & Michael McCollough
Cristina McGee
Penelope Breese
& Stevenson McIlvaine
Camille McIntye
Justine & Jonathan McKnight

Tara McManaway
Anne Miglarese
Stephen Milliken
Vivian & Richard Mills
Toya Mitchell
Christina Monaco
Jason Moritz
Janeen & Richard Morse
Allyson Mosher
& Sven Ostenfeld
Marion & Robert Mulholland
Peter Murphy
Angela Murphy-Walters
Meredith Murray
& Warren Hodavance
Matthew Newcomer
& Jayson Williams
Shirley & Frank Nicolai
Jane Norman & Paul Jett
Martin Oakhill
Laura & George Omohundro
Pam & Sammy Orlando
Mary Page
Bridget Parlato
Laura Patton
Margery Perko
Gwen & Larry Peters
Mary Lee & Harold Phelps
Ruth & David Phillips
Catherine Plaisant-Schwenn
& Tom Schwenn
James Potts
Kay Powell
Grace Lee Picciolo
& Roamer Predmore
Diane & Steve Proctor
Pamela Pugh
Eleanor & Robert Quigley
Marilyn Randall
Nakita Reed
Edward Reisman, Jr.
Janice & John Reuter
Daniel Riddle
Diane Epperson
& Keith Roberts

Edith F. Roberts
Ken Robinson
Kimberly Robinson
Luisa Robles
Sheryl Romeo
& Mathew Schwaller
Alena Rosen
Betty Ann Rosser
Hsin-i & Phillip Russell
Sharon S. Samuels
Georgena Sanchez
Kim Savoy
Dee Ann Schedler
Schuyler Schell
John Schnizlein
Joan & Robert Schreck
Piper Scott
Paige & Elias Senter
Daryl H. Thomas
& Mattie H. Shafer
Doris & Earl Sharp
Randolf Shotwell
Bonnie & Glen Simpers
David Sloan
Adrienne Small
Sarah & Brian Smicklas
Farley Smith
Vicki Smith
Ann & Robert Smolinski
Joan & Jack Smuck
Cindy Soper
Eryn Starun
Henry Stawinski
Edward Stawowczyk
Adrienne Stefan
Nigel Stephens
Elaine & Alan Stillwell
Joyce Stoffel
Anne Stokes
Michelle Sullivan
Louisa Tavakoli
Mary Taylor
Charles Territo
Liz Theobalds
Beverly Thomas

Patricia Thomas
Pat & Mark Thompson
Matt Thorn
Grace & William Thrift
Karin Tome
Michael Toner
Charlene Towle
LeEtta & David Townsend
Ikuko Turner
Rukhsana Tayyab-Uddin
& Waheed Uddin
Omar Uddin
David Ulrich
Valerie Usher
Patricia Vanderslice
Mary Jo Ververka
Holly Wagner
Pat Wagner
Brian Waidmann
Elizabeth Wallace
Frederic T. Walls, II
William Walmsley, Jr.
Marilyn & Bud Wareham
Nancy Wareham
William Wareham
Judy Rudolf
& Charles Warren
Howard Ways
Kara Meckley
& Jeremy Weirich
Tonia Wellons
Margaret Weston
Ross Williams
Ardania Williams
Carolyn Sanford
& Donald Williams
Lois Anne Williams
Matt Williams
Michael Williams
& Drue Pearce
Frank K. Willis
Brenda & Jonathan Wright
Sunday & Samuel Wynkoop
James York

In Memoriam

In memory of Elmer 'Bud' Biles
Ruth Bandler
Ellen S. Cline

Diane Garrison
Sharon S. Samuels

In memory of Captain Shafer
Debbie Hayden

Government, Foundations, Corporations & Non-Profits

Abell Foundation
Allegany County Board of Education
Amazon Smile Foundation
Anacostia Watershed Society
Bates Trucking Trash Removal
Benevity Community Impact Fund
Blue Ridge Voyagers
Morris & Gwendolyn Cafritz Foundation
Chesapeake Bay Trust
Citizens Concerned for a Cleaner County
Cloverland Stables
Common Market
Commonwealth Consultants Foundation
Community Foundation for the National Capital Area
Community Foundation for Northern Virginia
Corina Higginson Trust
D.C. Department of Energy & Environment
Dewberry
Diane & Norman Bernstein Foundation
EarthShare
Engineering Management Applications
Exelon
Exxon Mobil Corp
Facchina Construction Company
Guardian Realty Management
Kohl's
LandDesign
Leadership Prince George's County
Lockheed Martin Charity Program

Logistics Management Institute
Mary & Daniel Loughran Foundation
Maryland House & Garden Pilgrimage
Maryland State Arts Council
Mayson-Dixon Strategic Consulting
Maryland National Capital Park & Planning Commission
MGM National Harbor
MOM's Organic Market
Morgan Stanley Foundation
Moyaone Association
National Harbor Community Outreach
National Marine Sanctuary Foundation
National Park Foundation
National Studio Partners
National Oceanic and Atmospheric Administration
O'Brien & Gere Engineers
O'Malley, Miles, Nylen & Gilmore, P.A.
Pepco, an Exelon Company
Prince George's Teacher Institute
Prince George's County
Prince George's County Board of Education
Prince George's County Farm Bureau
Renaissance Power & Gas
Rifkin Weiner Livingston Levitan & Silver
Roots Market
Southern Maryland Electric Cooperative
Spring Creek Foundation
State of Maryland
Tanta-Cove Garden Club

In Honorarium

Lori Arguelles & John Cox, in honor of Noni Haiden
& Les Slaybaugh's wedding
Carolyn LeCrone, in honor of Shirley Nicolai

2016 STATEMENT OF
FINANCIAL POSITION

ASSETS

Cash	\$1,320,323
Investments	\$2,757,661
Receivables & Prepaid Expenses	\$782,117
Property & Equipment, Net	\$304,308
The Morris & Gwendolyn Cafritz Foundation Environmental Center, Net	\$7,318,019
Total Assets	\$12,482,429

LIABILITIES

Accounts Payable	\$76,598
Accrued Payroll	\$164,396
Deferred Revenue	\$1,514,434
Total Liabilities	\$1,755,428

NET ASSETS

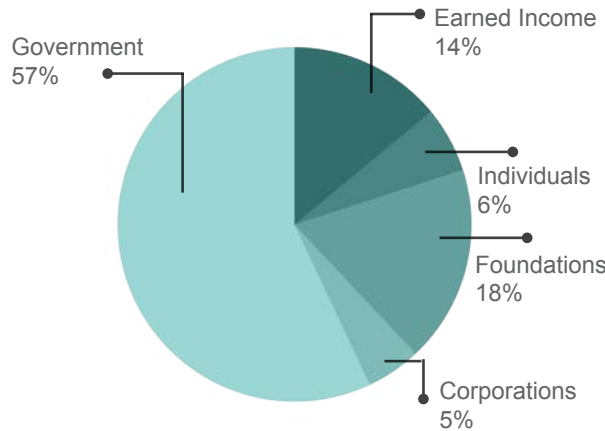
Unrestricted	\$10,476,072
Temporarily Restricted	\$250,928
Total Net Assets	\$10,727,000

Total Liabilities and Net Assets \$ 12,482,429

2016 Financial Statements

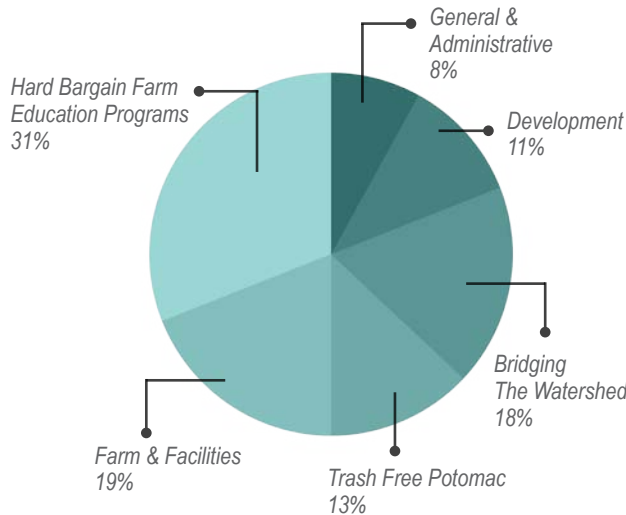
OPERATING EXPENSES

excludes capital income



OPERATING REVENUE

excludes capital expenses



2016 STATEMENT OF
FINANCIAL ACTIVITIES

*Includes both operating and
capital income and expenses.*

REVENUE

Government	\$1,496,289
Corporations	\$94,526
Foundations	\$338,829
Individuals	\$121,380
Earned Income	\$261,835
Total Revenue	\$2,312,859

EXPENSES

Hard Bargain Farm Educational Programs	\$701,793
Farm & Facilities	\$439,751
Trash Free Potomac	\$291,106
Bridging the Watershed	\$415,017
Capital Projects	\$135,264

Support

General & Administrative	\$176,255
Development	\$245,835
Total Expenses	\$2,405,021

Change in Net Assets **-\$92,162**

Support Us!



Membership

Our members provide vital and consistent support for our wide-ranging, life-changing, and innovative programs. We invite you to join our community of support. If you are already a member, consider becoming a sustaining monthly donor or giving the gift of membership to introduce your friends, family, and coworkers to the Foundation.



Corporate Champions & Workplace Giving

The Alice Ferguson Foundation offers flexible corporate partnership opportunities, with recognition and benefits at every financial level for businesses seeking to invest in the region. The Foundation also belongs to the Mid-Atlantic chapter of EarthShare, and participates in the Combined Federal Campaign under EarthShare, CFC number 62564.



Legacy Giving

A legacy gift is a meaningful way to show your support and appreciation for the Alice Ferguson Foundation and its mission while accommodating your own personal, financial, estate planning, and philanthropic goals.

Volunteer

Support Our Working Farm

We offer grass-fed beef, free-range chicken, and eggs at Hard Bargain Farm. The proceeds support farm upkeep and our educational programs. Donations of time, talent, and materials are always welcome and help defray the cost of offering and managing our programs.



Find out how you can support us at fergusonfoundation.org/support or by calling **301.292.5665**.



Alice Ferguson Foundation

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