Dear Friends,

For the past 65 years, we have brought agriculture, science and environmental sciences to life for more than half a million students. We bring this passion and experience of more to six decades to the classrooms, parks, and schools we serve.

Looking back on 2019, it was a year of optimism and forward momentum, while still honoring and nurturing the roots of our shared past and legacy. We are eager and inspired to educate and innovate for many more decades yet to come.

Theresa Cullen, Executive Director

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FROM THE DIRECTOR’S DESK

OUR 2019 BOARD

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A DAY AT HARD BARGAIN FARM

Each child who comes to Hard Bargain Farm walks in the footsteps of the young adventurers who came before them. Students might start their day by milking our dairy cows, or going on an adventure into the swamp where they dip their nets and buckets into the water and shrieks in excitement as they find a crayfish hiding in the mud.

They might take a trip in a wagon to the Potomac River shoreline where the past and present collide; students gaze out across the water toward the historic Mt. Vernon and then down to the sandy shore where plastic and litter wash up daily onto the shoreline. In this moment, the students see with their own eyes both the rich cultural history of the area, and how peoples actions impact the world around them today.

Then, out of nowhere, and osprey swoops down into the river, catches a fish and carries it to a nearby tree to enjoy. As the Hard Bargain Farm educator guides the students back onto the trail, a student exclaims, “Aw, I don’t want to leave.”
2019 PROGRAM HIGHLIGHTS

2,147 students from 53 schools experienced our Hard Bargain Farm programs!

7,008 students from 73 schools learned science and nature with us in 19 parks in MD, VA and DC.

9745 volunteers removed 376,933 pounds of trash at 286 cleanup events.

1,568 students did action projects to address the issue of waste & trash at their schools.

RESTORING OUR BLUE BARN

Nearly 100 years of age, our barnyard buildings got a much-needed refresh this year. We are excited to unveil a refreshed and inviting barnyard, returned to its original 1930’s blue glory. We hope you visit soon!

OPAL TAKES THE REINS

The dairy program began a new era in July 2019 with the arrival of Opal, our new dairy cow. She joins the farm to continue educating students about milk.

DID YOU KNOW?

“Cows can see in color (except red) and can smell up to six miles away!”

THANK YOU TO OUR PARTNERS AND SPONSORS

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Eagle Hill
Ed’s Plant World
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Old Line Bank
Raley, Watts & O’Neill
SA-Tech
SMECO
Silver Diner
Sandy Spring Bank
Tata Global Beverages
Waldorf Toyota
Walton International Group
Washington Gas

2019 EXPENSES & REVENUE

Government 81%
Corporations 5%
Foundations 5%
Individuals 4%
Earned Income 5%
Development 12%
General and Administrative 8%

SUPPORT
Help keep our programs within reach with a gift today.
fergusonfoundation.org/support

VOLUNTEER
Connect with friends and neighbors as you give back.
fergusonfoundation.org/volunteer

VISIT US
Enjoy a program with friends and family at the farm.
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